

POSTED: April 20, 2012

MEETING of the Burrillville Rubbish and Recycling Committee to be held Monday, April 23, 2012, at 6:30 p.m. at the Town Hall Annex, 144 Harrisville Main Street, Harrisville, RI.

Members Present: Donald Blanchard, Colleen Joubert, Robyn Volpini, Director of Public Works or designee, Town Manager or designee.

Other Members Present:

Members Absent:

Public Comment:

- 1) That the question of approving the minutes of the regular meeting of the Burrillville Rubbish and Recycling Committee held on March 26, 2012 and the special meeting held April 16, 2012; and the question of dispensing with the reading of said minutes; be now taken up.
- 2) Discussion of current Refuse and Recycling statistics

New Business:

- 3) Discussion/action regarding an upcoming recycling display at the Jesse Smith Library

Unfinished Business:

- 4) Discussion/action relative to Automated Collection and Universal Rollout Cart bid recommendations to Town Council
- 5) Status update on Enhanced Recycling program
- 6) Discussion/action on survey results
- 7) Discussion of attendance at Family Fair on May 5, 2012
- 8) Review and discuss items proposed for future meetings
- 9) Adjournment

The Town of Burrillville will provide accommodations needed to ensure equal participation. Please contact the Burrillville Town Clerk at least three (3) business days prior to the meeting so arrangements can be made to provide such assistance at no cost to the person requesting it. A request for this service can be made in writing or by calling (401) 568-4300 (voice) or "via RI Relay 1-800-745-5555" (TTY).

Special Meeting of the Burrillville Rubbish and Recycling Committee held Monday, April 16, 2012 at 6:32 P.M. at the Town Hall Annex, 144 Harrisville Main Street, Harrisville, RI.

PRESENT: Donald Blanchard, Andrea Hall, Recycling Coordinator, Colleen Joubert, Jeff McCormick, Director of Public Works and Greg Mislick, Christine Mulligan and Robyn Volpini.

OTHERS PRESENT: None

MEMBERS ABSENT:

The purpose of the special meeting is consideration, discussion and action relative to evaluation of waste hauler bids.

Jeff McCormick, Director of Public Works, stated that the Town had gone out to bid for automated refuse and recycling collection services and universal roll out carts. A five-member Bid Evaluation Committee consisting of staff members from the Finance Department and Public Works had evaluated the five bids received for automated refuse and recycling collection.

Mr. McCormick gave a detailed explanation of the criteria and scoring mechanism used to evaluate the five bidders: Coastal Recycling, MTG Disposal, Patriot Disposal, Rambone Disposal and Waste Management. He explained that the criteria were included in the bid documents given to the bidders. Scores were weighted based on pricing, experience, past performance, bonding and financial ability to perform requested services, adherence to specifications and understanding and acceptance of liquidated damages.

There was discussion of pricing for each bidder for the five years of the proposed contract and cost savings that could be realized by using automated versus manual collection.

Mr. McCormick stated that based on the evaluation and scoring completed by the Bid Evaluation Committee, Waste Management was the most qualified bidder, and therefore would be the company recommended to the Town Council and Administration.

VOTED to accept the scoring method used by the Bid Evaluation Committee and to support the conclusion that Waste Management is the most qualified bidder.

Motion by Greg Mislick. Seconded by Colleen Joubert. The vote was unanimous.

Adjournment

1. **VOTED** to adjourn at 7:38 p.m.

Motion by Colleen Joubert. Seconded by Greg Mislick. The vote was unanimous.

Christine Mulligan, Secretary

Minutes Approved

Date: _____

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Christine Mulligan, Secretary

Minutes Approved


Date: _____

Office of Finance Director

Town of Burrillville, Rhode Island

Memo

TO: Town Council
Town Manager Michael Wood

FROM: John P. Mainville, Finance Director 

RE: Awarding of Bid – Automated Refuse and Recycling Collection

DATE: April 19, 2012

The following bid for automated refuse and recycling collection services was advertised and opened on March 15, 2012 and is presented for your consideration.

The Department of Public Works Recommendation on this item is on the attached memo [dated April 19, 2012]. The funding for this contract comes from the Town's annual operating budget.

Recommendation:

The DPW recommends awarding a five [5] year contract for automated refuse and recycling collection services to Waste Management. This contract will be for a base amount of \$5,140,525 plus other variable costs as outlined in the RFP.



Office of Town Manager

Town of Burrillville, Rhode Island

Memorandum

To: Town Council

Cc: Louise R. Phaneuf, Town Clerk – Agenda, April 25, 2012
Jeffrey McCormick, Director of Public Works and Engineering Services
Timothy F. Kane, Esq., Town Solicitor

From: Michael C. Wood, Town Manager *Mike*

Date: April 19, 2012

Re: Rhode Island Resource Recovery Corporation (RIRRC)

At one of the meetings held to discuss the future of the rubbish program, Mr. Blanchard asked what options the Town has for recycling. As a Rhode Island community, we are obligated to follow the State Law governing rubbish and recycling disposal.

Title 23 Chapter 23-19-3 is attached for your review. Please review Section 10, amongst other parts of the chapter. In short, the Town is obligated to recycle through RIRRC those items that RIRRC is capable of recycling, which is most of our waste stream.

Another topic was discussed: the potential for the Town to build and operate (or possible contract out) a transfer facility. We did a cursory review of this option but need much more information and direction from the Council to determine how this type of facility would be used and conversely, the cost to do this.

- The capital costs to build such a facility are site specific and could easily be in the hundreds of thousands of dollars after purchase of equipment. The size and type of equipment will vary and the cost based on the amount of volume and the type(s) of waste/recycling that will be accepted at the facility. Transporting waste to RIRRC will need to be addressed as will staffing to run the facility.

Should the Council wish to pursue this option rather than the single stream program, we potentially have a full year to look at options, develop a plan and to cost out the related options and we are prepared to do so if requested.

TITLE 23

Health and Safety

CHAPTER 23-19

Rhode Island Resource Recovery Corporation

SECTION 23-19-3

§ 23-19-3 Declaration of policy. – The following are declared to be policies of the state:

(1) That the ultimate solid waste management objective of the state is to maximize recycling and reuse of solid waste;

(2) That solid waste management facilities and projects are to be implemented either by the state or under state auspices, in furtherance of these goals;

(3) That appropriate governmental structure, processes, and support must be provided so that an effective and integrated statewide network of solid waste management facilities may be planned, financed, developed and operated for the benefit of the people and municipalities of the state;

(4) That solid waste management activities be conducted in an environmentally sound manner;

(5) That private industry be encouraged to continue playing a key role in the state's solid waste management programs;

(6) That solid waste management facilities and services be provided for municipalities, institutions, and persons in the state at reasonable costs, by state solid waste management systems and facilities, where the services and facilities are considered necessary and desirable; the facilities and services shall be used by all persons and municipalities within the state under terms and conditions that the Rhode Island resource recovery corporation shall reasonably fix and establish; provided, however, that municipalities operating their own landfills on December 1, 1986 shall be free to continue to use the landfills until the closure of the landfills; and provided, further, that this subdivision shall not be construed to affect or impair any valid contract for disposal of municipal waste which was in effect on March 1, 1985 until the expiration of the original term of the contract, or the expiration of any extension approved by the corporation, or sooner termination of the contract; after the closure of the landfill or expiration or earlier termination of the contracts, the municipalities shall be required to use the facilities and services as the corporation shall direct;

(7) That provision shall be made for planning, research, and development, and appropriate innovation in the design, management, and operation of the state's system for solid waste management, in order to permit continuing improvement and provide adequate incentives and processes for lowering operating and other costs;

(8) That the Rhode Island resource recovery corporation established pursuant to this chapter shall plan and implement solid waste management facilities where necessary and desirable throughout the state, in accordance with the general laws and with applicable state regulations, including, without limitation, regulations of the department of health and the department of environmental management;

(9) The creation, licensing, and operation of landfill solid waste disposal facilities should be limited to what is reasonably required to service the needs of the inhabitants and businesses of this state, having regard for alternative technologies for waste disposal;

(10) That the Rhode Island resource recovery corporation will provide, either by contract with a private concern or directly by the corporation, a recycling facility as defined by the department of environmental management at, or within a convenient distance of, all solid waste disposal facilities under its jurisdiction. These recycling facilities will provide cities and towns with a place to deposit their recyclable materials at no tipping cost to the municipalities; provided, however, that tipping fees may be charged in accordance with this chapter when the solid waste processing facility is designed to process nonsource separated or partially source separated solid waste for recycling at least seventy percent (70%) of the municipal solid waste stream.

(11) An integrated approach shall be adopted with respect to solid waste management planning and implementation activities that shall be based on the following priorities to the extent economically feasible:

(i) Reduction of the amount of source waste generated;

(ii) Source separation and recycling;

(iii) Waste processing such as recycling based technology to reduce the volume of waste necessary for land disposal;

(iv) Land disposal;

(12) That the central landfill should be reserved for the disposal of solid waste generated within the state; and

(13) That the resource recovery corporation will operate the central landfill in a manner designed to afford to the environment and to the citizens of the state who reside near the landfill the maximum protection which is available for the land disposal of rubbish and minimize or eliminate land disposal of solid waste.

(14) That due to the myriad of over four hundred (400) toxic pollutants including lead, mercury, dioxins, and acid gasses known to be emitted by solid waste incinerators, the known and unknown threats posed by solid waste incinerators to the health and safety of Rhode Islanders, particularly children, along with the known and unknown threats to the environment are unacceptable.

(15) That despite the use of state of the art landfill liner systems and leachate collection systems, landfills, and particularly incinerator ash landfills, release toxic leachate into ground and surface waters which poses an unacceptable threat to public health, the environment, and the state's limited ground and surface water resources.

(16) That incineration of solid waste is the most costly method of waste disposal with known and unknown escalating costs that would place substantial and unreasonable burdens on both state and municipal budgets to the point of seriously jeopardizing the public's interest.

(17) That the highest and best use of leaf and yard debris is for use in the composting process and the resulting compost material is a valuable soil amendment for agricultural and landscaping operations. The corporation shall accept segregated leaf and yard debris collected from municipalities as part of a municipal leaf and yard waste diversion program. Municipalities shall have a .025 ton per person cap on the amount of leaf and yard debris they deliver to the corporation's facility annually beginning on July 1, 2009. The corporation shall establish a municipal leaf and yard debris borrowing program that allows municipalities to share portions of their choosing of their unutilized cap tonnage with municipalities that are in excess of their cap tonnage. This program shall not allow an individual municipality to borrow more than one-half (1/2) of its established tonnage cap. This material shall be accepted at no charge to municipalities, provided that the corporation may charge twenty-five dollars (\$25.00) per ton for every ton that exceeds the per person cap not including any tonnage that a municipality utilized from the leaf and yard debris borrowing program established for the municipality. This material shall be composted at the corporation's facility. The resulting compost shall be used by the corporation for operational and construction needs, may be marketed by the corporation to help offset processing costs and may be periodically available to municipalities and state agencies at no charge. The corporation shall quantify the amount of leaf and yard debris it requires on an annual basis to create compost for landfill and construction operation purposes. The corporation shall report this amount to the general assembly no later than September 1, 2008.

History of Section.

(P.L. 1974, ch. 176, § 1; P.L. 1978, ch. 305, § 2; G.L. 1956, § 23-46.1-3; P.L. 1979, ch. 39, § 1; G.L. 1956, § 23-19-3; P.L. 1980, ch. 255, § 3; P.L. 1986, ch. 522, § 2; P.L. 1987, ch. 572, § 1; P.L. 1987, ch. 592, § 2; P.L. 1992, ch. 133, art. 111, § 1; P.L. 2008, ch. 163, § 1; P.L. 2008, ch. 185, § 1; P.L. 2009, ch. 328, § 1; P.L. 2009, ch. 330, § 1.)



TOWN OF BURRILLVILLE

DEPARTMENT OF PUBLIC WORKS

65 Union Avenue
Harrisville, RI 02830
(401) 568-4440 Fax (401) 568-9469

Jeffrey M. McCormick, P.E.
Director of public Works and Engineering services

Memorandum

To: Michael Wood, Town Manager

cc: John Mainville, Finance Director
Louise Phaneuf, Town Clerk

From: Jeffrey McCormick, Director of Public Works and Engineering Services
Andrea Hall, Recycling Coordinator *4/19/12*

Date: April 19, 2012

Re: Refuse/Recyclables Collection Contract

A Request for Bid for the Refuse/Recyclables Collection Contract for the Town of Burrillville was advertised and bids were opened on March 15, 2012.

Five proposals were received and were evaluated by a five member Bid Evaluation Committee. The Committee was comprised of John Mainville (Finance Director), Mark Adams (Treasurer), Jeffrey McCormick (Director of Public Works), Christine Mulligan (Financial Aide), and Andrea Hall (Recycling Coordinator). Bids were scored based on specific selection criteria made known to bidders in the bid documents. Please see attached Selection Criteria Score Sheet. Several of the bidders fell short on heavily weighted criteria in several of the scoring sections. After examining all of the criteria Waste Management had the highest score.

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BIDDER	SCORE
Waste Management	96.40
MEGA	72.80
Rambone	56.60
Patriot	48.20
Coastal	41.00

- A. Base Bid Pricing** was worth a total of 25 points and was scored on a percentage of the lowest base bid multiplied by 25 and rounded to the nearest whole number. The lowest bidder received 25 points. Base Bid Pricing spans 5 years and includes the "Set Collection" costs for residential and municipal collection, the "Variable Collection" costs for bulky waste, overflow bags, and white goods, and the "Automated Collection Savings" in decreased tipping fees, increased profit shares, and decreased overall trash tonnage.

BIDDER	BASE BID PRICE
MEGA	\$4,717,140
Waste Management	\$5,140,525
Rambone	\$5,514,480
Coastal	\$6,420,539
Patriot	\$6,984,841

B. Experience in Fully Automated Collection of Solid Waste and Recyclables

1. **Waste Management** was the only bidder who had experience in Fully Automated Collection.

C. Past Performance of Bidder and Quality of Work in Municipalities Including the Town of Burrillville

1. **Waste Management** provided many letters of reference as well as a list of additional references. Responses to Town reference checks were excellent.

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2. **MEGA** did not provide letters of reference but provided a list of references. Responses to Town reference checks were mixed. Some Towns were pleased with the service and some indicated similar issues to what we are currently experiencing.
3. **Rambone** did not provide letters of reference but provided a list of references. The Town received only one response to attempted reference checks. It was positive.
4. **Patriot** did not provide letters of reference but provided a list of references. Reference checks by the Town were unsuccessful; we did not receive any responses.
5. **Coastal** did not provide letters of reference but provided a list of references. Responses to Town reference checks were poor and mirrored those issues that we currently experience with Coastal.

D. Bonding and Financial Ability to Perform Services

1. **Waste Management, Mega, and Patriot** provided all the required documents.
2. **Rambone and Coastal** were insufficient.

E. Add Alternate Responses and Pricing

1. **Waste Management** was the only bidder who correctly completed all sections in the bid form.
2. **Mega, Rambone, Patriot, and Coastal** were insufficient and/or non-responsive in several Add Alternate responses.

F. Adherences to Collection Specifications Requested

1. **Waste Management** provided an extensive technical proposal which fully met all of the criteria the Town specified in the bid package.
2. **Mega, Rambone, Patriot and Coastal** provided some information however their ability to meet the requested specifications was insufficient and/or non-responsive.

G. Understanding/Acceptance of Liquidated Damages

1. **Waste Management, Mega, Rambone, and Patriot** all indicated they understood and accepted the Liquidated Damages section of the bid documents.
2. **Coastal** referred to a statement that was not attached.

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The Department's goal in recommending a Fully Automated Solid Waste and Recycling program is to make solid waste and recycling collection easier for the residents, improve customer service, create safer traffic conditions for residents and a safer working environment for the hauler, increase the Town's recycling rate, decrease trash tonnage and roadway litter, create a neater/cleaner appearance of set-out locations and Town roadways, increase the Town's profit share from RIRRC and save the Town money by decreasing tipping fees.

The Department feels that the collection of Solid Waste and Recycling by a professional, reputable company that is experienced in Fully Automated Collection is essential to the success of a Fully Automated Collection program in our Town. A Fully Automated Collection program will complement the recent material changes that have occurred at Rhode Island Resource Recovery Corporation (RIRRC) namely the progression to Single Stream Recycling. RIRRC has completely renovated their Materials Recycling Facility and now uses optical sorting technology to separate recyclables. This new technology makes it easier for residents to recycle by allowing them to mix all of their blue and green bin recyclables (plastics, paper, glass and metal) into one container. A Fully Automated Collection program prior to this change would have required the purchase of three carts per household versus the two needed now. The timing is perfect for us to take full advantage of Single Stream Recycling by implementing a Fully Automated Collection Program to achieve the goals stated above.

Waste Management currently provides Fully Automated Collection for over 190,000 homes in sixteen communities throughout New England. Their extensive knowledge and experience in the process of Automated Collection will allow them the ability to make the transition to a new program smooth and successful for our Town. In addition they were a previous contractor in the Town of Burrillville and are already familiar with the Town's landscape and roadways.

After careful consideration of the bid proposals and review of the Selection Criteria Score Sheets, the Bid Evaluation Committee and the Department of Public Works recommends that the Refuse/Recycling Collection Contract be awarded to Waste Management per the amounts in their proposal dated March 15, 2012. Waste Management had the most qualified, competent, responsive bid and is clearly the contractor that will be most advantageous to the new collection program. Please note that the recommendation is not the lowest bidder and the selection criteria process does not focus on price alone.

End

Collection of Residential Solid Waste and Recyclables Responsive Bid Evaluation Sheet

Name of Reviewer					
Firm Name:					
		Contractor A	Contractor B	Contractor C	Contractor D
Evaluation Criteria	Max Points	Proposal Evaluation Score	Proposal Evaluation Score	Proposal Evaluation Score	Proposal Evaluation Score
A Base Bid Pricing	25				
Experience in Fully Automated Collection of Solid Waste and Recyclables	25				
B Past Performance of Bidder and Quality of Work in Municipalities Including the Town of Burrillville	25				
C Bonding and Financial Ability to Perform Services	10				
E Add Alternate Responses and Pricing	5				
F Adherence to Collection Specifications Requested	5				
G Understanding/Acceptance of Liquidated Damages	5				
Totals	100 Max.				

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Residential Solid Waste and Recyclables Bid Scoring Summary

Bidder	Evaluator A	Evaluator B	Evaluator C	Evaluator D	Evaluator E	Total Score	Average Score
Waste Management	98	97	94	97	96	482	96.40
MEGA	72	78	69	73	72	364	72.80
Coastal	39	39	38	42	47	205	41.00
Patriot	47	51	45	50	48	241	48.20
Rambone	53	51	59	59	61	283	56.60

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Memorandum

To: Burrillville Town Council

From: Burrillville Rubbish & Recycling Committee

Date: April 17, 2012

Re: Automated Refuse and Recycling Collection Bid Recommendation

At a Special Meeting of the Burrillville Rubbish & Recycling Committee held on April 16, 2012, the Committee discussed and reviewed the public bid process, scoring criteria and evaluations done by a five-member evaluating committee. That committee was tasked with evaluating the five bids received for automated refuse and recycling collection and making a recommendation to the administration and Town Council.

The Burrillville Rubbish & Recycling Committee voted to accept the scoring mechanism utilized by the evaluating committee and to support the conclusion of the committee that Waste Management is the most qualified bidder based on the criteria outlined in the bid documents.

/cm

COST COMPARISON

TO: Michael Wood, Town Manager

FROM: Jeffrey McCormick, Director of Public Works

SUBJECT: Cost Comparison between Bidders and Automated Collection Costs versus Estimated Manual Collection Costs

DATE: 4/19/2012

CC: John Mainville, Finance Director, Louise Phaneuf, Town Clerk

The following text, tables and attached spreadsheet summarize the savings of the new automated collection program and breaks down the five bidder's costs for comparison purposes. Below is the estimated savings per year when compared to the current hauler in 2013 and estimated manual bids 2013 thru 2017. This takes into account: "Set Collections" curbside (residential & municipal curbside), "Variable Collections" (bulky waste, white goods, overflow bags & Whipple Ave. dumpster transports), and "Tipping fees, recycle rate rebate and RIRRC profit share"

SAVINGS PER YEAR BY GOING TO AUTOMATED COLLECTION

FISCAL YEAR	Savings
2013	\$-35,299 (no savings)
2014	\$177,711
2015	\$185,928
2016	\$195,024
2017	\$203,947
5 YEAR TOTAL SAVINGS	\$727,311

This savings would cover the cost of purchasing carts for \$560,000 in less than 5 years.

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The following is the breakdown of costs of the five contractor's bids over a year by year basis and over the full 5 year contract. The 5 year totals for "Set Collection", "Variable Collection" and "Tipping fees, recycle rebate and RIRRC profit share" were used in the criteria score sheet to determine how the bidders ranked on pricing.

The new automated costs were then compared to an estimated Manual Collection cost to see if the program made financial sense. The comparison in FY 2013 is compared to the current hauler's cost. The estimated Manual collection costs beyond FY 2013 are derived from the second low bid received in 2007 (The Finance Dept. projected the costs out to 2015; those costs were further projected to 2017).

*As a check for reference purposes the projected yearly manual costs were within 5% of the average bids received for the Add Alternate for Emergency Weekly Manual Collection costs multiplied by 52 weeks.

5 Year Total bidder costs for Automated Collection and estimated Manual Collection

5 Year Totals	Waste Management	MEGA	COASTAL	PATRIOT	RAMBONE
Total "Set Collection" Automated	\$4,163,092	\$4,052,421	\$4,656,523	\$5,807,516	\$4,769,570
Total "Variable Collections"	\$588,763	\$276,049	\$1,375,346	\$788,655	\$356,241
Tot. "Tipping/rebate/ prof share"	\$388,670	\$388,670	\$388,670	\$388,670	\$388,670
TOTAL COST Automated	\$5,140,525	\$4,717,140	\$6,420,539	\$6,984,841	\$5,514,480
Total "Set Collection" Manual	\$5,098,952	\$5,098,952	\$5,098,952	\$5,098,952	\$5,098,952
Total "Variable" Collections	\$83,884	\$83,884	\$83,884	\$83,884	\$83,884
Tot. "Tipping/rebate/ prof share"	\$685,000	\$685,000	\$685,000	\$685,000	\$685,000
TOTAL COST Manual	\$5,867,836	\$5,867,836	\$5,867,836	\$5,867,836	\$5,867,836
Savings vs. Manual pickup	\$727,311	\$1,150,696	-\$552,703	-\$1,117,005	\$353,356

5/11/12

**ADDITIONAL 5 YEAR SAVINGS/REVENUE NOT FACTORED INTO THE ABOVE CALCULATIONS, IF COUNCIL
PASSES REVISED ORDINANCE**

	Savings
BULKY CHARGE – Charging residents \$15 bulky item pickup per Ordinance & Rules and regulation change. This assumes 6000 bulky items per year.	\$300,000
OVERFLOW BAGS - Charging residents \$3 per overflow bag per ordinance & Rules and regulation change. This assumes 1,500 Overflow bags per year.	\$25,000
ADDITIONAL 5 YEAR TOTAL SAVINGS	\$325,000

END

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BASE BID PRICING COMPONENT SUMMARY

5 yr totals

Total "Set Collection" Automated

Total "Variable Collections"

Tot. "Tipping/recycle rebate/RIRR prof share"

TOTAL COST Automated

Waste Mgmt.	MEGA	COASTAL	PATRIOT	RAMBONE
\$4,163,092	\$4,052,421	\$4,656,523	\$5,807,516	\$4,769,570
\$588,763	\$276,049	\$1,375,346	\$788,655	\$356,241
\$388,670	\$388,670	\$388,670	\$388,670	\$388,670
\$5,140,525	\$4,717,140	\$6,420,539	\$6,984,841	\$5,514,480

Total "Set Collection" Automated

Total "Variable" Collections

Tot. "Tipping/recycle rebate/RIRR prof share"

TOTAL COST Manual

\$5,098,952	\$5,098,952	\$5,098,952	\$5,098,952	\$5,098,952
\$83,884	\$83,884	\$83,884	\$83,884	\$83,884
\$685,000	\$685,000	\$685,000	\$685,000	\$685,000
\$5,867,836	\$5,867,836	\$5,867,836	\$5,867,836	\$5,867,836

Savings vs Manual pickup

\$727,311 \$1,150,696 -\$552,703 -\$1,117,005 \$353,356

BASE BID PRICING COMPONENT 1

"Set Collection" Residential & municipal Bids versus Current contract for 2013 and estimated manual bids FY 14-17

	Waste Mgmt	MEGA	COASTAL	PATRIOT	RAMBONE
FY13 Bids	\$792,043	\$763,289	\$865,994	\$1,088,750	\$897,790
vs coastal contract	\$794,000	\$794,000	\$794,000	\$794,000	\$794,000
savings	\$1,957	\$30,711	-\$71,994	-\$294,750	-\$103,790
FY14 Bids	\$811,848	\$786,189	\$896,920	\$1,125,189	\$920,229
Vs estimated manual bids	\$1,029,000	\$1,029,000	\$1,029,000	\$1,029,000	\$1,029,000
savings	\$217,152	\$242,811	\$132,080	-\$96,189	\$108,771
FY15	\$832,128	\$809,777	\$933,080	\$1,161,628	\$948,054
Vs estimated manual bids	\$1,059,870	\$1,059,870	\$1,059,870	\$1,059,870	\$1,059,870
savings	\$227,742	\$250,093	\$126,790	-\$101,758	\$111,816
FY16	\$852,891	\$834,072	\$962,792	\$1,197,755	\$981,233
Vs estimated manual bids	\$1,091,666	\$1,091,666	\$1,091,666	\$1,091,666	\$1,091,666
savings	\$238,775	\$257,594	\$128,875	-\$106,089	\$110,433
FY17	\$874,182	\$859,094	\$997,737	\$1,234,194	\$1,022,263
Vs estimated manual bids	\$1,124,416	\$1,124,416	\$1,124,416	\$1,124,416	\$1,124,416
savings	\$250,234	\$265,322	\$126,679	-\$109,778	\$102,153
5 yr Total Automated	\$4,163,092	\$4,052,421	\$4,656,523	\$5,807,516	\$4,769,570
5 yr manual	\$5,098,952	\$5,098,952	\$5,098,952	\$5,098,952	\$5,098,952
Savings vs manual	\$935,860	\$1,046,531	\$442,429	-\$708,564	\$329,382

Sum
4/19/12

BASE BID PRICING COMPONENT 2

"Variable Collection" Bulky, Whipple, Overflow Bags, White goods

	Waste Mgmt	MEGA	COASTAL	PATRIOT	RAMBONE
FY13 Bids	\$112,322	\$52,190	\$256,091	\$143,955	\$69,645
vs coastal contract	\$15,800	\$15,800	\$15,800	\$15,800	\$15,800
savings	-\$96,522	-\$36,390	-\$240,291	-\$128,155	-\$53,845
FY14 Bids	\$114,981	\$53,717	\$265,561	\$150,795	\$68,601
Vs estimated	\$16,274	\$16,274	\$16,274	\$16,274	\$16,274
savings	-\$98,707	-\$37,443	-\$249,287	-\$134,521	-\$52,327
FY15	\$117,842	\$55,276	\$275,063	\$157,715	\$70,615
Vs estimated	\$16,762	\$16,762	\$16,762	\$16,762	\$16,762
savings	-\$101,080	-\$38,514	-\$258,301	-\$140,953	-\$53,853
FY16	\$120,282	\$56,866	\$284,565	\$164,635	\$72,903
Vs estimated	\$17,265	\$17,265	\$17,265	\$17,265	\$17,265
savings	-\$103,017	-\$39,601	-\$267,300	-\$147,370	-\$55,638
FY17	\$123,336	\$58,000	\$294,067	\$171,555	\$74,477
Vs estimated	\$17,783	\$17,783	\$17,783	\$17,783	\$17,783
savings	-\$105,553	-\$40,217	-\$276,284	-\$153,772	-\$56,694
5 yr Total Automated	\$588,763	\$276,049	\$1,375,346	\$788,655	\$356,241
5 yr manual	\$83,884	\$83,884	\$83,884	\$83,884	\$83,884
Total Cost vs manual	-\$504,879	-\$192,165	-\$1,291,462	-\$704,771	-\$272,357

Sum
4/19/12

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4/19/12

BASE BID PRICING COMPONENT 3

"Tipping fee, Recycle rebate and RIRR profit share"


	Waste Mgmt	MEGA	COASTAL	PATRIOT	RAMBONE
5 yr Tipping Fee (20% reduction)	\$660,000	\$660,000	\$660,000	\$660,000	\$660,000
vs 5 yr current	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000
5 yr Tipping fee sav if we reach 35%	-\$66,330	-\$66,330	-\$66,330	-\$66,330	-\$66,330
vs 5 yr current	\$0	\$0	\$0	\$0	\$0
5 yr RIRR Profit Share	-\$205,000	-\$205,000	-\$205,000	-\$205,000	-\$205,000
vs 5 yr current	-\$140,000	-\$140,000	-\$140,000	-\$140,000	-\$140,000
Total 5 yr cost Automated	\$388,670	\$388,670	\$388,670	\$388,670	\$388,670
Total 5 yr savings Current	\$685,000	\$685,000	\$685,000	\$685,000	\$685,000
Total savings	\$296,330	\$296,330	\$296,330	\$296,330	\$296,330

Office of Finance Director

Town of Burrillville, Rhode Island

Memo

TO: Town Council
Town Manager Michael Wood

FROM: John P. Mainville, Finance Director 

RE: Awarding of Bid – Universal Recycling and Solid Waste Carts

DATE: April 19, 2012

The following bid for universal recycling and solid waste carts was advertised and opened on February 29, 2012 and is presented for your consideration.

The Department of Public Works Recommendation on this item is on the attached memo [dated April 19, 2012]. Funding is from the Public Works Capital Improvement line item.

Recommendation:

The DPW recommends awards the bid for universal recycling and solid waste carts contract to Rehrig Pacific in the amount of \$ 564,735.

Note that the pricing associated with this contract will also be used to buy replacement carts.



TOWN OF BURRILLVILLE

DEPARTMENT OF PUBLIC WORKS

65 Union Avenue
Harrisville, RI 02830
(401) 568-4440 Fax (401) 568-9469

Jeffrey M. McCormick, P.E.
Director of public Works and Engineering services

Memorandum

To: Michael Wood, Town Manager

cc: John Mainville, Finance Director
Louise Phaneuf, Town Clerk

From: Jeffrey McCormick, Director of Public Works and Engineering Services
Andrea Hall, Recycling Coordinator

Jeffrey M. McCormick 4/19/12
Andrea Hall 4/19/12

Date: April 19, 2012

Re: Universal Cart Contract

A Request for Bid for the Universal Cart Contract for the Town of Burrillville was advertised and bids were opened on February 29, 2012.

The Bid Package developed for Universal Carts reflected the required specifications for the production of a high quality, durable cart and preferred that a contractor have its own assembly and distribution division of its company. Cart quality is an essential factor in ensuring the success of an Automated Program as is the initial proper distribution, record keeping, and delivery of carts.

Three proposals were received and evaluated. The lowest bidder was rejected based on failure to meet sidewall thickness specifications. The second lowest bidder did not have an assembly and distribution division of their company and noted an additional unidentifiable cost to migrate data from cart serial number and RFID tags to the Town's current data base system. In addition they also requested several contract changes.

Jim
4/19/12
RPH
4/19/12

BIDDER	BID PRICE
Otto	\$546,696
Cascade	\$561,530
Rehrig Pacific	\$564,735

After careful consideration of the bid proposals the Department of Public Works recommends that the Universal Cart Contract be awarded to Rehrig Pacific per the amounts in their proposal dated February 21, 2012. Rehrig Pacific had the most qualified, competent, responsive bid and is clearly the contractor that will be most advantageous to the success of the Town's new Fully Automated Collection program. Please note that the recommendation is not the lowest bidder and the selection criteria process does not focus on price alone.

End